



Fiscal 2020 Financial Results Briefing

Business Overview

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1. Project Orders for FY2020



Achieved Target by Focusing on Projects Likely to Proceed

Value of Consolidated Orders Received :
Approx. 683 Billion Yen (Target: 670 Billion Yen)

	Overseas Oil & GAS	Overseas Infrastructure	Domestic EPC
Target	400 Billion Yen	140 Billion Yen	130 Billion Yen
Results	Approx. 497 Billion Yen	Approx. 40 Billion Yen	Approx. 182 Billion Yen

2. Total Engineering



Value of FY2021 Consolidated Orders Target:
500 Billion Yen

	Overseas EPC		Domestic EPC
	Energy Solutions (Former Overseas Oil & Gas)	Facility Infrastructure Solutions (Former Overseas Infrastructure)	
Orders target for FY 2021	260 Billion Yen	80 Billion Yen	160 Billion Yen
Expected projects	<ul style="list-style-type: none"> ☒ Indonesia Non-Ferrous Metals ☒ USA Gas Chemical ☒ Russia Oil Refinery ☒ Middle East LNG, Gas Processing etc.	<ul style="list-style-type: none"> ☒ Indonesia LNG-fired Power ☒ Taiwan Storage Tank ☒ Middle East Water Treatment ☒ Philippines Railways Related etc.	<ul style="list-style-type: none"> ☒ Pharmaceutical mfg. facility ☒ Chemical ☒ Hospital ☒ Nuclear Power Generation Related ☒ Maintenance etc.

3. Functional Materials Manufacturing



FY2021 Market Forecast

Catalysts	Continue to monitor the impact of the spread of COVID-19 infection on both FCC and chemical catalysts.
Fine Chemicals	Demand is gradually recovering mainly for silica sol, functional coating materials, and coating materials for eyeglasses. Future sales are expected to expand.
Fine Ceramics	Demand in the telecommunications and semiconductor-related fields will continue to recover against the backdrop of expanding global demand for semiconductor memory. Demand for high thermal conductivity silicon nitride substrates is also expected to increase.

Notes on Future Outlook



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