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Outline of 3rd Quarter Financial Results for Fiscal Year 2017

April 1, 2017 – December 31, 2017



February 8, 2018

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1. Income and Comprehensive Income(Consolidated)



(Unit : Billions of Yen)

	FY2016 3Q	FY2017 3Q	Difference	Forecast
				FY 2017
Net sales	514.7	531.0	+16.2	680.0
Gross profit	13.4	38.1	+24.7	48.0
Profit ratio	2.6%	7.2%	+4.6pt	7.1%
Operating income	△ 3.7	21.6	+25.3	26.0
Ordinary income	△ 0.1	27.8	+27.9	30.0
Profit attributable to owners of the parent	△ 8.3	19.8	+28.1	21.0
Profit	△ 8.1	19.9	+28.1	
Other comprehensive income	△ 1.2	5.7	+6.9	
Comprehensive income	△ 9.3	25.7	+35.1	

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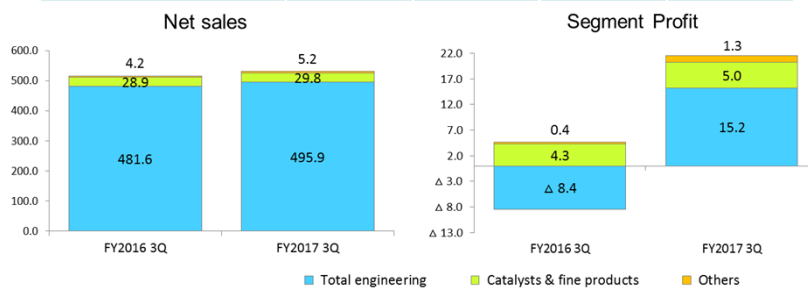
2. Segment Information (Consolidated)



By business segment

(Unit : Billions of Yen)

	Net sales		Segment profit	
	FY2016 3Q	FY2017 3Q	FY2016 3Q	FY2017 3Q
Total engineering	481.6	495.9	△ 8.4	15.2
Catalysts & fine products	28.9	29.8	4.3	5.0
Others	4.2	5.2	0.4	1.3
Total	514.7	531.0	△ 3.7	21.6



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3. Balance Sheets (Consolidated)



(Unit : Billions of Yen)

	FY2016	FY2017 3Q	Difference			
Current assets	480.8	531.2	*1 +50.3	*1	Cash & equivalents	+19.1
					Accounts receivable	△4.8
					Contract works in progress	△4.6
Non-current assets	165.4	172.1	+6.7			
Total assets	646.2	703.3	+57.0			
Current liabilities	226.4	216.3	*2 △ 10.1	*2	Advances received	+14.5
					Provision for loss on construction contracts	△15.0
Non-current liabilities	36.5	85.7	*3 +49.1	*3	Bonds payable	+50.0
Total liabilities	263.0	302.1	+39.0			
Total net assets	383.2	401.2	*4 +17.9	*4	Profit attributable to owners of the parent	+19.8
					Dividends	△7.5
					Accumulated other comprehensive income	+5.7
Total liabilities & net assets	646.2	703.3	+57.0			

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4. Outline of Contracts



1) New Contracts(Consolidated)

(Unit : Billions of Yen)

	FY2017 3Q	FY2017 Forecast
Overseas	313.6	600.0
Domestic	92.8	150.0
Total	406.5	750.0

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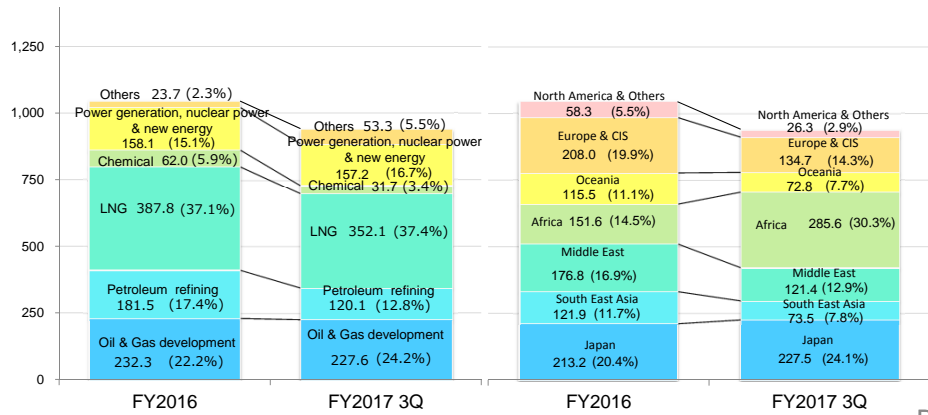
2) Outstanding Contracts (Consolidated)

FY2016	FY2017 3Q	Difference
1,045.6	942.2	△ 103.4

(Unit : Billions of Yen)

By Business Area

By Region



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Reference (Net Sales & New Contracts by Region)



(Unit : Billions of Yen)

[Net sales]	FY2016 3Q		FY2017 3Q	
Japan	93.1	(18.1%)	97.6	(18.4%)
South East Asia	74.8	(14.5%)	55.6	(10.5%)
Oceania	97.9	(19.0%)	115.9	(21.8%)
Africa	3.2	(0.6%)	46.3	(8.7%)
Middle East	104.8	(20.4%)	87.6	(16.5%)
Europe & CIS	114.4	(22.2%)	85.6	(16.1%)
North America & Others	26.3	(5.2%)	42.0	(8.0%)
Total	514.7	(100.0%)	531.0	(100.0%)

[New Contracts]	FY2016 3Q		FY2017 3Q	
Japan	120.7	(30.0%)	92.8	(22.8%)
South East Asia	37.5	(9.3%)	10.0	(2.5%)
Oceania	24.1	(6.0%)	74.3	(18.3%)
Africa	128.0	(31.8%)	178.5	(43.9%)
Middle East	19.6	(4.9%)	26.1	(6.4%)
Europe & CIS	60.7	(15.1%)	20.1	(4.9%)
North America & Others	11.7	(2.9%)	4.5	(1.2%)
Total	402.7	(100.0%)	406.5	(100.0%)

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Such statements are based on currently available information and current assumptions of future events which may not prove to be accurate. Such statements are also subject to various risks and uncertainties that could cause actual results to differ materially from those forward-looking statements.

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- changes in government regulations or tax laws in jurisdictions where we conduct business

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