

# Business Overview

Fiscal 2015 Financial Results Briefing

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President and Representative Director

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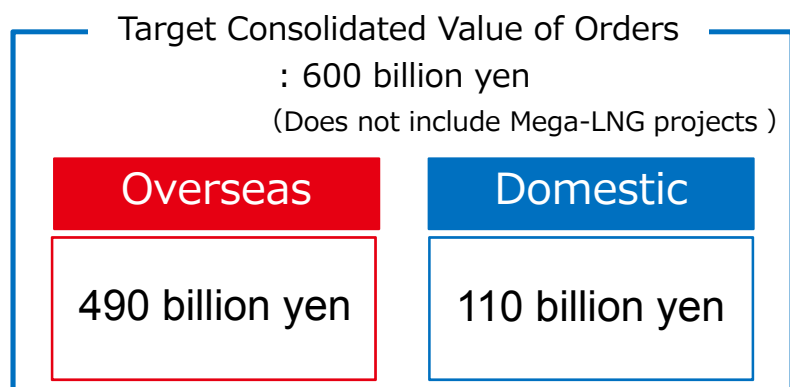
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1. Target for Orders Received
2. Analysis of the Market
3. FY2016 Policy for Obtaining Orders and Principal Target Projects
4. Status of Major Projects
5. Policy for Investment Business and Principal Target Projects



## 1. Target for Orders Received

### Aiming to Reach "Beyond the Horizon" Targets



## 2. Analysis of the Market

### Revitalization of the Plant Market

- Crude Oil Market
  - Moves by OPEC to freeze production levels
  - Slowdown of US shale development

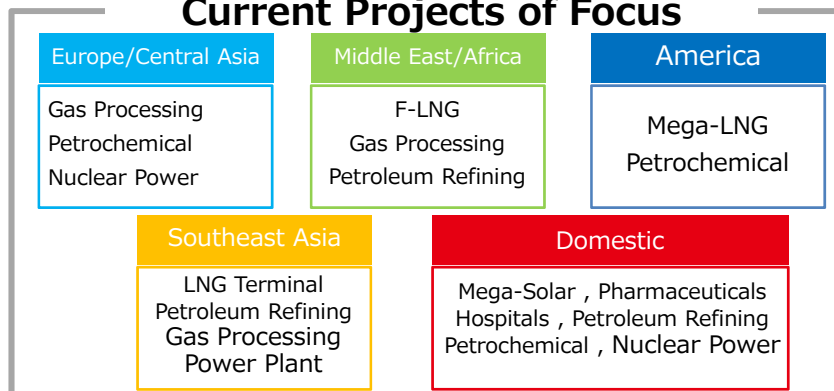
**Easing of over-production ⇒ Recovery of oil prices**
- LNG Market
  - Early 2020's to see a tightening of supply and demand
  - From 2017 to 2018 there will be increased investment in facilities

**Some projects may get underway in FY2016**

### 3. FY2016 Policy for Obtaining Orders and Principal Target Projects

- Accumulate attractive non-LNG project orders
- Carefully monitor the progress of mega-LNG projects and rapidly respond to any developments
- Focus on domestic projects that are expected to materialize

#### Current Projects of Focus



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### 4. Status of Major Projects

#### Full Effort to Attain Forecast Business Results

- Progressing positively overall
  - Gross profit percentages are stable
- Full effort to maintain and improve profitability for new and peak projects

Largest projects for this fiscal year

- Ichthys LNG Project
- Yamal LNG Project
- KNPC Clean Fuels Project



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## 5. Policy for Investment Business and Principal Target Projects

- Focus on Power generation, Energy, Infrastructure fields
  - Renewable Energy Business  
Expansion of Photovoltaic Power Generation, Integrated Solar Combined Cycle (ISCC) power generation, Wind Power Generation (including offshore), Biomass Power Generation
  - Energy Chain business  
Development/Supply of Natural Gas and Coal to respond to the needs of different areas
  - Transportation Infrastructure Business  
Continued focus on obtaining the operating rights for the Myanmar Hanthawaddy Airport



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## Note on Future Outlook

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