Business Overview

Fiscal 2018 Financial Results Briefing

May 14, 2019



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1. Project Orders for FY2018

Value of Consolidated Orders Received: 935 Billion Yen

Overseas

Domestic

802 Billion Yen

133 Billion Yen

- **≻**Canada ➤Thailand
- LNG Chemical LNG(additional)
- > Hyogo ➤ Niigata ➤ Tokyo
- Pharmaceutical Hospital > (To be Announced) Solar power

Chemical

- ≻Russia **≻**Australia LNG(additional)
- etc.

Achievement of Highest Value for Orders Received

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2. Target for FY2019 Orders

Value of Consolidated Orders Target: 800 Billion Yen

Overseas

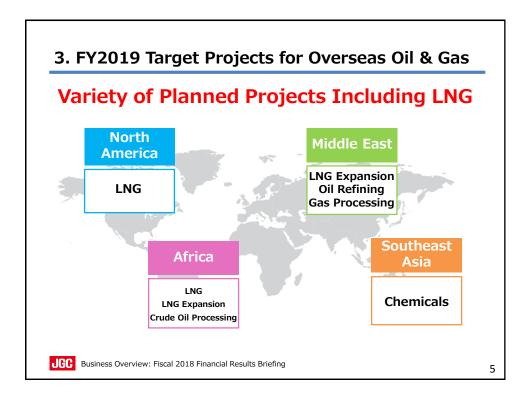
Domestic

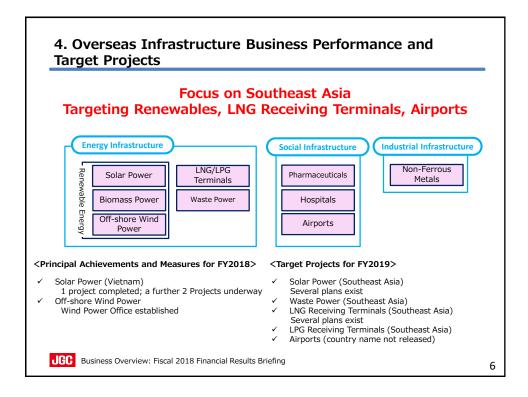
650 Billion Yen

150 Billion Yen

Continuing to Aim for High Level of Orders

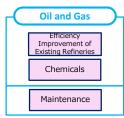
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5. Domestic EPC Business Performance and Target Projects

Steady Materialization of Projects in Various Business Sectors



Infrastructure Solar Power Terminals Biomass Power Pharmaceuticals Off-shore Wind Hospitals

< Principal Achievements and Measures for FY2018>

- Solar Power (location not released) Order Received
- Chemicals (Hyogo)
- Order Received
- Pharmaceuticals Manufacturing Plant (Niigata) Order Received
- Hospital (Tokyo) Order Received
- Methionine Plant (Fhime)

- Production has commenced Off-shore Wind Power Wind Power Project Office established Maintenance of Oil Refineries and Petrochemical Plants

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<Target Projects for FY2019>

- Revamping of Refineries for Improved Efficiency and Environmental Protection
- Construction of Specialty Chemical Plant Construction of Biomass Power Plant
- Construction of a Pharmaceuticals Plant Centered on Biotechnology; Construction, Reconstruction, Expansion etc. of Hospitals
- Maintenance of Oil Refineries and Petrochemical Plants

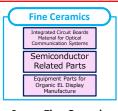
6. Status of Manufacturing Business

For Catalysts, Expansion to Overseas Market of **Chemical/Environmental Protection Materials** Promoting Diversity in the use of Fine Chemicals and **Fine Ceramics**

Catalysts Oil Refining (FCC, Hydrogenation) Petrochemicals Protection

JGC Catalysts and Chemicals





Japan Fine Ceramics

- Smooth transition to cope with increased demand for chemical catalysts and those for environmental protection
- For Fine Chemicals, in the first half demand for functional materials has been solid; sales of a coating material selected
- by a major lens maker have grown For Fine Ceramics, sales for integrated circuits for optical communications systems have recovered in the second half

<Target Areas for FY2019>

- Development and marketing of new catalysts for petroleum refining Expanded demand for petrochemical catalysts, overseas expansion In the Fine Chemicals sector, expansion of demand for functional paint materials
- For the Fine Ceramics sector, promotion of the early commercialization of a new product (insulating substrate for EV power devices)

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7. Present Status of Projects

Continued Strict Management

LNG Canada	(Canada)	Entering busiest phase for design and procurement
Yamal LNG	(Russia)	Production commenced
Ichthys LNG	(Australia)	Production commenced
FLNG	(Mozambique)	Construction of vessel and modules
FLNG	(Malaysia)	Nearing the end of construction of the vessel and modules
Petroleum Refinery	(Kuwait)	Final stage of construction
Petroleum Refinery	(Saudi Arabia)	Almost complete
Gas Gathering Facility	(Algeria)	Under construction
Crude Oil/ Gas Treatment	(Algeria)	Under construction
Gas Treatment	(Algeria)	Under construction
Chemical	(Thailand)	Design work; beginning of procurement
Solar Power	(Japan)	Under construction
Chemical	(Japan)	Design near completion; procurement has commenced

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