

Market Environment and Future Direction

Fiscal 2017 Financial Results Briefing

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Representative Director, Chairman and CEO

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1. Awareness of Market Environment

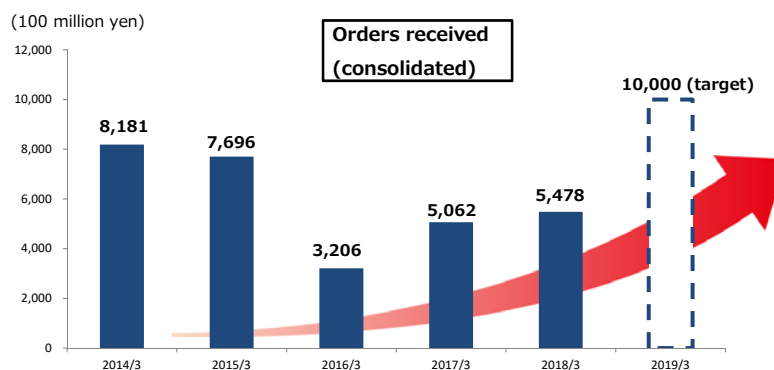
Full-scale recovery in the plant market

- Progress in large LNG projects
 - ✓ Awarded LNG Canada contract
 - ✓ Other large LNG projects are also promising
- Solid capital investment in Southeast Asia
 - ✓ Background: population growth, higher living standards, environmental initiatives
 - ✓ Petroleum refinery, chemicals, LNG receiving terminals, and more
 - ✓ Renewable energy generation, using the feed-in tariff system



2. Future Direction

Setting a new standard in orders received



3. Shareholder Return Policy

Dividends from a comprehensive view,
applying basic management policies
and accounting for our business

	Profit attributable to owners of the parent	Shareholder dividends (figure on top) (payout ratio basis) (figure on bottom)
Fiscal 2016	-22.0 billion yen	30 yen (0 yen)
Fiscal 2017	16.5 billion yen	25 yen (20 yen)
Fiscal 2018	10.0 billion yen (estimate)	12 yen (planned) (12 yen)

Note on Future Outlook

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