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Outline of 1st Quarter Financial Results for Fiscal Year 2017

April 1, 2017 – June 30, 2017



Aug 9, 2017

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1. Income and Comprehensive Income(Consolidated)



(Unit : Billions of Yen)

	FY2016 1Q	FY2017 1Q	Difference	Forecast
				FY 2017
Net sales	163.3	153.0	△ 10.3	680.0
Gross profit	12.7	11.5	△ 1.2	48.0
Profit ratio	7.8%	7.5%	△ 0.3pt	7.1%
Operating income	7.0	6.2	△ 0.8	26.0
Ordinary income	6.1	9.0	+2.8	30.0
Profit attributable to owners of the parent	3.3	5.5	+2.2	21.0
Profit	3.3	5.6	+2.2	
Other comprehensive income	△ 3.5	0.3	+3.8	
Comprehensive income	△ 0.1	6.0	+6.1	

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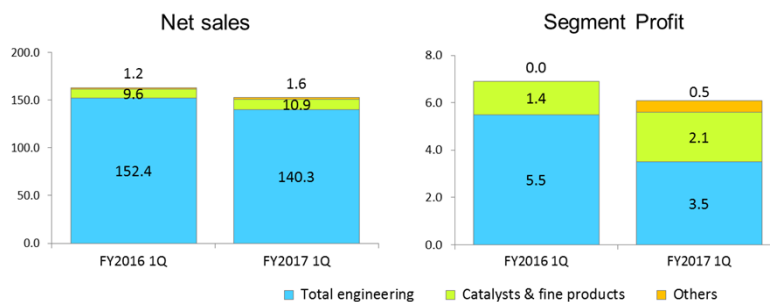
2. Segment Information (Consolidated)



By business segment

(Unit : Billions of Yen)

	Net sales		Segment profit	
	FY2016 1Q	FY2017 1Q	FY2016 1Q	FY2017 1Q
Total engineering	152.4	140.3	5.5	3.5
Catalysts & fine products	9.6	10.9	1.4	2.1
Others	1.2	1.6	0.0	0.5
Total	163.3	153.0	7.0	6.2



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3. Balance Sheets (Consolidated)

(Unit : Billions of Yen)

	FY2016	FY2017 1Q	Difference		
Current assets	480.8	480.9	*1 +0.0	*1	Cash & equivalents +21.0
					Accounts receivable Δ 24.4
Non-current assets	165.4	163.7	Δ 1.6		Contract works in progress +2.8
Total assets	646.2	644.7	Δ 1.5		
Current liabilities	226.4	226.5	*2 +0.0	*2	Advances received +2.0
					Provision for loss on construction contracts Δ 5.2
Non-current liabilities	36.5	36.5	Δ 0.0		
Total liabilities	263.0	263.0	+0.0		
Total net assets	383.2	381.6	*3 Δ 1.5	*3	Profit attributable to owners of the parent +5.5
					Dividends Δ 7.5
					Accumulated other comprehensive income +0.3
Total liabilities & net assets	646.2	644.7	Δ 1.5		

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4. Outline of Contracts

1) New Contracts(Consolidated)

(Unit : Billions of Yen)

	FY2017 1Q	FY2017 Forecast
Overseas	217.5	600.0
Domestic	47.9	150.0
Total	265.5	750.0

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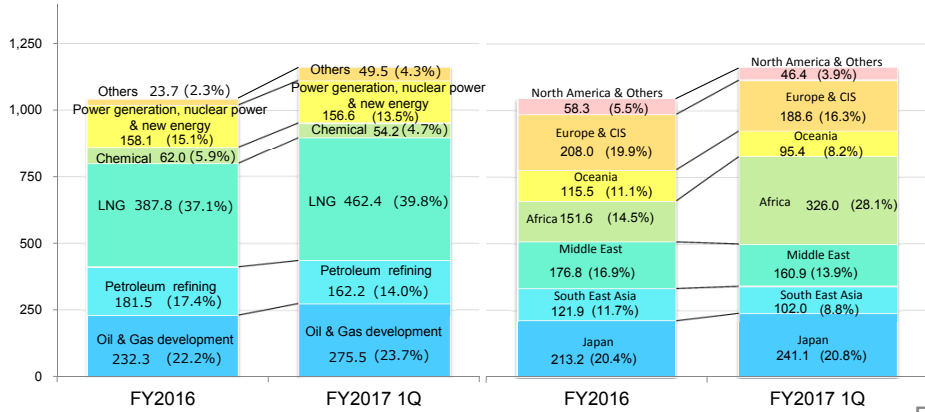
2) Outstanding Contracts (Consolidated)

FY2016	FY2017 1Q	Difference
1,045.6	1,160.8	+115.1

(Unit : Billions of Yen)

By Business Area

By Region



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Reference (Net Sales & New Contracts by Region)



(Unit : Billions of Yen)

【Net sales】	FY2016 1Q		FY2017 1Q	
	Value	Change (%)	Value	Change (%)
Japan	16.8	(10.3%)	28.1	(18.4%)
South East Asia	24.4	(15.0%)	20.0	(13.1%)
Oceania	36.7	(22.5%)	35.3	(23.1%)
Africa	0.9	(0.6%)	4.7	(3.1%)
Middle East	25.3	(15.5%)	31.6	(20.7%)
Europe & CIS	37.8	(23.2%)	18.3	(12.0%)
North America & Others	21.1	(12.9%)	14.8	(9.6%)
Total	163.3	(100.0%)	153.0	(100.0%)

【New Contracts】	FY2016 1Q		FY2017 1Q	
	Value	Change (%)	Value	Change (%)
Japan	17.9	(42.4%)	47.9	(18.1%)
South East Asia	13.4	(31.9%)	4.1	(1.6%)
Oceania	1.8	(4.5%)	17.2	(6.5%)
Africa	1.8	(4.4%)	178.8	(67.4%)
Middle East	0.6	(1.5%)	14.5	(5.5%)
Europe & CIS	4.9	(11.8%)	0.7	(0.3%)
North America & Others	1.4	(3.5%)	1.9	(0.6%)
Total	42.2	(100.0%)	265.5	(100.0%)

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- changes in government regulations or tax laws in jurisdictions where we conduct business

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