

Outline of 3rd Quarter Financial Results for Fiscal Year 2016

April 1, 2016 – December 31, 2016



February 9, 2017



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1. Income and Comprehensive Income(Consolidated)



(Unit : Billions of Yen)

	FY2015 3Q	FY2016 3Q	Difference	Forecast
				FY 2016
Net sales	656.4	514.7	△ 141.6	660.0
Gross profit	57.3	13.4	△ 43.9	14.5
Profit ratio	8.7%	2.6%	△ 6.1pt	2.2%
Operating income	40.3	△ 3.7	△ 44.0	△ 9.5
Ordinary income	43.8	△ 0.1	△ 43.9	△ 8.5
Profit attributable to owners of the parent	43.9	△ 8.3	△ 52.2	△ 17.0
Profit	44.0	△ 8.1	△ 52.2	
Other comprehensive income	△ 1.0	△ 1.2	△ 0.1	
Comprehensive income	43.0	△ 9.3	△ 52.4	

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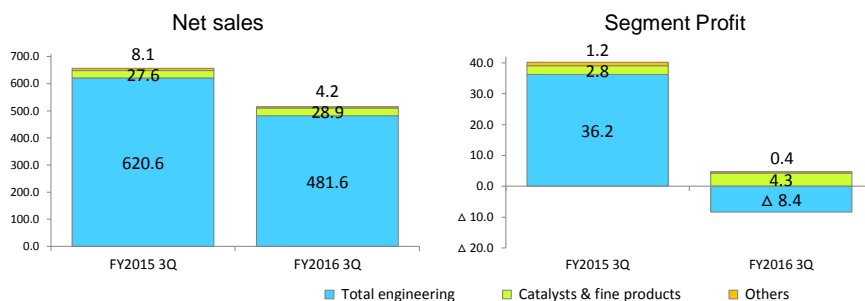
2. Segment Information (Consolidated)



By business segment

(Unit : Billions of Yen)

	Net sales		Segment profit	
	FY2015 3Q	FY2016 3Q	FY2015 3Q	FY2016 3Q
Total engineering	620.6	481.6	36.2	△ 8.4
Catalysts & fine products	27.6	28.9	2.8	4.3
Others	8.1	4.2	1.2	0.4
Total	656.4	514.7	40.3	△ 3.7



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3. Balance Sheets (Consolidated)



(Unit : Billions of Yen)

	FY2015	FY2016 3Q	Difference		
Current assets	522.7	474.2	*1 Δ 48.5	*1	Cash & equivalents Δ85.0
Non-current assets	167.0	161.7	Δ 5.2		Accounts receivable +29.5
Total assets	689.7	635.9	Δ 53.8		Contract works in progress Δ3.9
Current liabilities	225.2	194.0	*2 Δ 31.2	*2	Accounts payable Δ19.3
Non-current liabilities	44.9	42.5	Δ 2.3		Short-term loans payable Δ2.1
Total liabilities	270.1	236.5	Δ 33.5		Advances received Δ4.4
Total net assets	419.6	399.3	*3 Δ 20.2	*3	Profit attributable to owners of the parent Δ8.3
Total liabilities & net assets	689.7	635.9	Δ 53.8		Dividends Δ10.7
					Accumulated other comprehensive income Δ1.2

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4. Outline of Contracts



1) New Contracts(Consolidated)

(Unit : Billions of Yen)

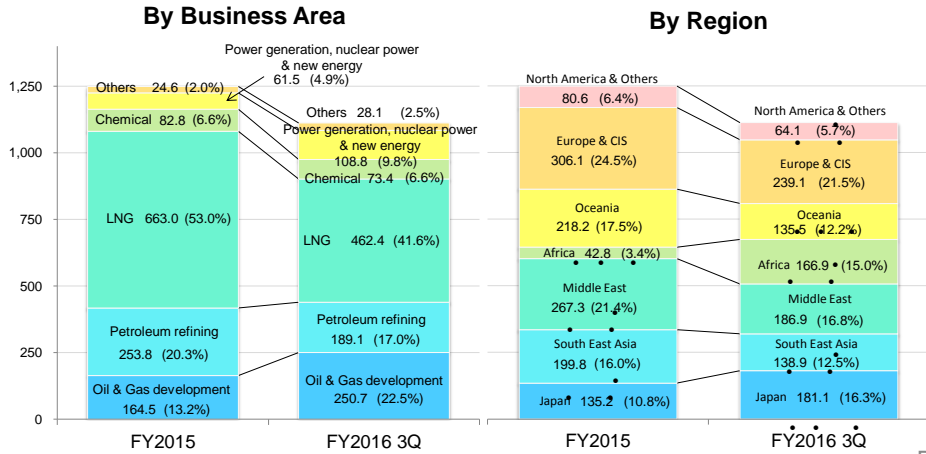
	FY2016 3Q	FY2016 Forecast
Overseas	281.9	490.0
Domestic	120.7	110.0
Total	402.7	600.0

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2) Outstanding Contracts (Consolidated)

FY2015	FY2016 3Q	Difference
1,250.3	1,112.8	△ 137.5

(Unit : Billions of Yen)



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Reference (Net Sales & New Contracts by Region)



(Unit : Billions of Yen)

[Net sales]	FY2015 3Q		FY2016 3Q	
Japan	81.2	(12.4%)	93.1	(18.1%)
South East Asia	162.5	(24.8%)	74.8	(14.5%)
Oceania	162.5	(24.8%)	97.9	(19.0%)
Africa	8.5	(1.3%)	3.2	(0.6%)
Middle East	85.9	(13.1%)	104.8	(20.4%)
Europe & CIS	87.8	(13.4%)	114.4	(22.2%)
North America & Others	67.7	(10.2%)	26.3	(5.2%)
Total	656.4	(100.0%)	514.7	(100.0%)

[New Contracts]	FY2015 3Q		FY2016 3Q	
Japan	48.5	(34.3%)	120.7	(30.0%)
South East Asia	23.8	(16.9%)	37.5	(9.3%)
Oceania	19.3	(13.7%)	24.1	(6.0%)
Africa	0.6	(0.5%)	128.0	(31.8%)
Middle East	28.6	(20.3%)	19.6	(4.9%)
Europe & CIS	0.5	(0.4%)	60.7	(15.1%)
North America & Others	19.8	(13.9%)	11.7	(2.9%)
Total	141.4	(100.0%)	402.7	(100.0%)

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Such statements are based on currently available information and current assumptions of future events which may not prove to be accurate. Such statements are also subject to various risks and uncertainties that could cause actual results to differ materially from those forward-looking statements.

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- changes in government regulations or tax laws in jurisdictions where we conduct business

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