**Translation** 

This presentation is English-language translation of the original Japanese-language document for your

convenience.

In the case that there is any discrepancy between the Japanese and English versions, the Japanese version is accorded to be correct.

# Outline of 1<sup>st</sup> Quarter Financial Results for Fiscal Year 2013

April 1, 2013 - June 30, 2013



August 8, 2013



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#### 1. Income and Comprehensive Income(Consolidated)



|                                  | FY2012<br>1Q | FY2013<br>1Q | Difference |
|----------------------------------|--------------|--------------|------------|
| Net sales                        | 138.6        | 154.1        | +15.4      |
| Gross profit                     | 20.8         | 20.2         | △ 0.6      |
| Profit ratio                     | 15.0%        | 13.1%        | △ 1.9pt    |
| Operating income                 | 15.9         | 15.3         | △ 0.6      |
| Ordinary income                  | 14.9         | 22.5         | +7.5       |
| Net income                       | 10.9         | 13.9         | +2.9       |
| Income before minority interests | 10.9         | 13.8         | +2.9       |
| Other comprehensive income       | △ 0.9        | 1.5          | +2.4       |
| Comprehensive income             | 10.0         | 15.3         | +5.3       |

| (Unit : Billions of Yen) |        |  |  |  |  |
|--------------------------|--------|--|--|--|--|
| Forecast                 |        |  |  |  |  |
| FY2013                   | FY2013 |  |  |  |  |
| 2Q                       |        |  |  |  |  |
| 330.0                    | 690.0  |  |  |  |  |
| 44.0                     | 90.0   |  |  |  |  |
| 13.3%                    | 13.0%  |  |  |  |  |
| 34.0                     | 69.5   |  |  |  |  |
| 36.5                     | 74.0   |  |  |  |  |
| 23.0                     | 47.0   |  |  |  |  |
|                          |        |  |  |  |  |

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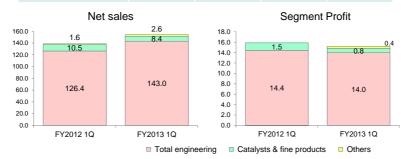
## 2. Segment Information (Consolidated)



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#### By business segment

| Unit: Billions of Yen)    |           |     |        |                |        |      | of Yen) |      |
|---------------------------|-----------|-----|--------|----------------|--------|------|---------|------|
|                           | Net sales |     |        | Segment profit |        |      |         |      |
|                           | FY2012 1  | Q   | FY2013 | 1Q             | FY2012 | 1Q   | FY2013  | 1Q   |
| Total engineering         | 126.4     | 91% | 143.0  | 93%            | 14.4   | 90%  | 14.0    | 92%  |
| Catalysts & fine products | 10.5      | 8%  | 8.4    | 5%             | 1.5    | 10%  | 0.8     | 5%   |
| Others                    | 1.6       | 1%  | 2.6    | 2%             | Δ 0.0  | 0%   | 0.4     | 3%   |
| Total                     | 138.6 10  | 00% | 154.1  | 100%           | 15.9   | 100% | 15.3    | 100% |



## 3. Balance Sheets (Consolidated)

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|-----------|----------|-----|-----|---|
| (Unit:    | Billions | OT  | ren | , |

|                                |        | (0           | D          |    |  |                |    |
|--------------------------------|--------|--------------|------------|----|--|----------------|----|
|                                | FY2012 | FY2013<br>1Q | Difference |    |  |                |    |
| Current assets                 | 460.2  | 468.7        | *1 +8.5    | *1 | Cash & equivalents Accounts receivable | +13.7<br>△15.0 |    |
| Non-current assets             | 168.5  | 170.3        | +1.8       |    | Contract works in progress             | +11.4          |    |
| Total assets                   | 628.7  | 639.1        | +10.4      |    |  |                |    |
|                                |        |              |            |    |  |                |    |
| Current liabilities            | 262.4  | 267.1        | *2 +4.7    | *2 | Income tax payable Advances received   | △11.8<br>+18.1 |    |
| Non-current liabilities        | 30.2   | 32.0         | +1.8       |    | 7,070,1000,1000,100                    |                |    |
| Total liabilities              | 292.6  | 299.2        | +6.5       |    |  |                |    |
| Total net assets               | 336.0  | 339.9        | *3 +3.8    | *3 | Net income                             | +13.9          |    |
| <b>T</b> ( 10 100              |        |              |            |    | Dividends                              | △11.4          |    |
| Total liabilities & net assets | 628.7  | 639.1        | +10.4      |    | Accumulated other comprehensive income | +1.5           |    |
|                                |        | -            | <u>-</u> ' |    |  |                | P5 |

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### 5. Outline of Contracts

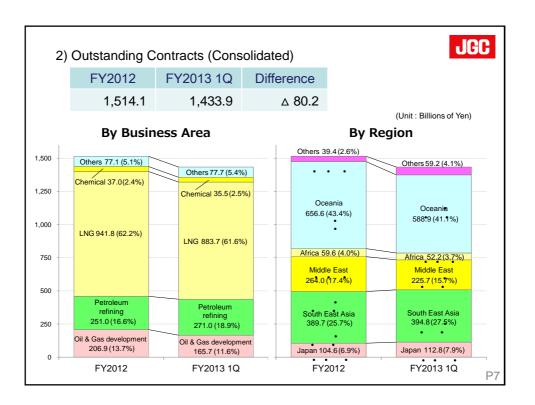


1) New Contracts(Consolidated)

(Unit: Billions of Yen)

|          | FY2013 | FY2013   |
|----------|--------|----------|
|          | 1Q     | Forecast |
| Overseas | 46.5   | 550.0    |
| Domestic | 22.6   | 100.0    |
| Total    | 69.1   | 650.0    |

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#### **Cautionary Statement**

This presentation may contain forward-looking statements that reflect JGC's plans and expectations.

Such statements are based on currently available information and current assumptions of future events which may not prove to be accurate. Such statements are also subject to various risks and uncertainties that could cause actual results to differ materially from those forward-looking statements.

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- changes in general economic conditions, including foreign currency exchange rates, interest rates and other factors that could affect our profitability
- changes in government regulations or tax laws in jurisdictions where we conduct business

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