## Notice of Revisions to the Consolidated Results Forecast and Dividend Forecast for FY2018 ended March 31, 2019 Q&A from the Telephone Conference (held on April 8, 2019)

\*This content is based on information available on the date of the telephone conference (April 8, 2019)

Question	Answer
"The earlier than planned completion of an overseas EPC project"	It was the Yamal LNG Project. Early completion of the project resulted in
was mentioned as the reason for the revision to the full year	all sales and profits for this project being recorded by the end of FY2018.
consolidated results forecast; was this the Yamal LNG project?	Foreign income has increased as a result, and we revised the forecast for
Were all sales and profits for this project recorded by the end of	net profits attributable to owners of the parent, because the effective tax
FY2018?	rate is expected to fall due to the elimination of double taxation through
	the application of foreign tax credits.
With early completion of the Yamal LNG Project, were all the	That is correct.
profits including adjustment from remaining cost contingency	
recognized during FY2018?	
What is the reason for revising only net profits attributable to	As early completion of the Yamal LNG Project by the end of FY2018 was
owners of the parent, not operating income or ordinary income?	confirmed, the tax amount was expected to significantly change due to the
	foreign tax credits. In view of timeliness, we announced the revision to the
	net profits attributable to owners of the parent.
Operating income and ordinary income were unchanged in the	We have kept our forecast for operating income and ordinary income in
revision announcement. Is this because the figures are not yet	consolidated results forecast for FY2018 because we are currently

finalized, or is this because there are projects that offset the profit	finalizing the financial results for FY2018.
from the Yamal LNG Project?	However, when comprehensively considering information such as the
	financial results up to Q3 and the progress thereafter, we do not feel that
	operating income and ordinary income will significantly rise.
Can we expect the effective tax rate for the FY2019 ending March	We are not able to say anything definite at this point as the FY2019
31, 2020, to settle at a normal level (around 30%)?	financial forecast will be compiled hereafter. But if we take into
	consideration of the decreasing capacity of the foreign tax credit, we
	cannot be optimistic about its availability. The effective tax rate in the
	FY2019 could be higher than the one in the current revision of the FY2018
	financials.