Business Overview

Fiscal 2014 Financial Results Briefing
May 14, 2015



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Target for Orders Received

Challenging Ourselves to Achieve Sustainable Growth

640 billion yen

110 billion yen

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2. FY2015 Market Perception

- Suspension and postponement of capital investment by oil majors and oil-producing countries
- Factors that cause market changes on the demand and supply sides

Trends in economies of China and emerging countries, European debt issue, OPEC's production reduction timing, U.S. shale oil and gas trends, pending outcome of sanctions against Russia, Middle East geopolitical issues

Every effort will be made to achieve targets while closely following market changes

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3. FY2015 Projects of Focus and Plans for Orders

- Continue to focus on receiving orders for mega-LNG projects
- Focus on ensuring order receipts for non-LNG projects and laying groundwork for next fiscal year and beyond
- Focus on domestic projects that are expected to materialize

Current Projects of Focus

Middle East/Africa

Southeast Asia

Domestic

LNG
Gas processing
Crude oil
processing

Petrochemical

Domestic

Mega solar
Pharmaceuticals
Petroleum refining

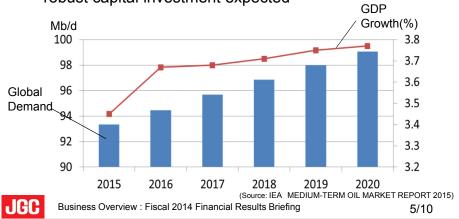
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4. Medium- and Long- Term Market Environment
 Absolute amount of crude oil demand increases with

 Excess supply eliminated in medium- to long-term; robust capital investment expected

GDP growth



5. Status of Major Projects

- Ichthys Project, Australia
 Construction by modular construction method at peak stage
- Floating LNG Project, Malaysia
 Both design and procurement work entering final stage
- Train 9 LNG Project, Malaysia
 Construction work making steady progress

Continuation of steady management of other projects



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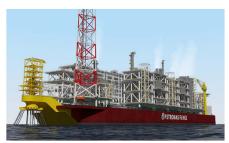
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Tackling further technological challenges Achieved steady execution of project

Ichthys Project Australia

Floating LNG Project Malaysia





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6. Status of Investment Business

- Examine and review profitability of existing investments
- New investment focused on infrastructure, new energy, IWPP, and other fields that draw on EPC's insight

Investment Record since FY2005

Investment and Loan Balance

Number

About 73 billion yen

Over 20 cases

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7. New Market Creation through Technological Development

JCF® (Upgraded low-rank coal) Indonesia

Upgrading extra heavy crude oil Canada





 Aim to commercialize power generated from low-rank coal Development of oil sand upgrading technology jointly with JOGMEC

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