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# Reference of Settlement of Accounts for Fiscal Year 2010

(April 1, 2010 to March 31, 2011)

#### [Contents]

#### 1. Operating Results for Interim Period

- 1-1. Comparisons with corresponding period last year
- 1-2. Comparisons with previous forecasts
- 1-3. Net sales by region
- 1-4. Net sales by business sector
- 1-5. Main projects contributing to net sales (Total Engineering Business)

#### 2. Business Segment Information

#### 3. Financial Position as of March 31, 2011

#### 4. New Contracts and Outstanding Contracts (Total Engineering Business)

- 4-1. New contracts by region
- 4-2. New contracts by business sector
- 4-3. Major contracts awarded
- 4-4. Forecasts of new contracts
- 4-5. Outstanding contracts by region
- 4-6. Outstanding contracts by business sector
- 4-7. Major outstanding contracts

## 1. Operating Results for Interim Period

# 1-1. Comparisons with corresponding period last year

## <Consolidated>

(Unit:	Billions	of	Yen)	1
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	Mar. 2009	Mar. 2010	Mar. 2011	Mar. 2012 (Forecast)
Net Sales	450.9	414.2	447.2	550.0 (1 <sup>st</sup> half 270.0) (2 <sup>nd</sup> half 280.0)
Gross Profit	71.9	60.3	81.3	82.5 (1 <sup>st</sup> half 41.0) (2 <sup>nd</sup> half 41.5)
Percentage of Gross Profit on Sales	16.0%	14.6%	18.2	15.0 (1 <sup>st</sup> half 15.2%) (2 <sup>nd</sup> half 14.8%)
Selling, General and Administrative Expenses	19.9	18.4	17.8	18.5 $(1^{st} \text{ half} 9.5) \\ (2^{nd} \text{ half} 9.0)$
Operating Income	52.0	41.9	63.5	64.0 (1 <sup>st</sup> half 31.5) (2 <sup>nd</sup> half 32.5)
Ordinary Income	49.3	40.8	63.3	68.0 (1 <sup>st</sup> half 34.0) (2 <sup>nd</sup> half 34.0)
Net Income	31.5	27.1	25.4	42.0 (1 <sup>st</sup> half 21.0) (2 <sup>nd</sup> half 21.0)
Exchange Rate				
[ US Dollar/Yen ]	¥ 98.24	¥ 93.04	¥ 83.15	¥ 84.00
[ Euro/Yen ]	¥ 129.84	¥ 124.92	¥ 117.57	¥ 118.00

#### <Non-consolidated>

	Mar. 2009	Mar. 2010	Mar. 2011	Mar. 2012 (Forecast)
Net Sales	349.9	317.5	359.5	460.0 (1 <sup>st</sup> half 230.0) (2 <sup>nd</sup> half 230.0)
Gross Profit	51.6	42.1	61.9	63.0 $ \begin{pmatrix} 1^{st} \text{ half} & 31.5 \\ 2^{nd} \text{ half} & 31.5 \end{pmatrix} $
Percentage of Gross Profit on Sales	14.8%	13.3%	17.2	13.7 (1 <sup>st</sup> half 13.7%) (2 <sup>nd</sup> half 13.7%)
Selling, General and Administrative Expenses	10.2	10.0	10.0	10.5 (1 <sup>st</sup> half 5.5) (2 <sup>nd</sup> half 5.0)
Operating Income	41.3	32.1	51.9	52.5 (1 <sup>st</sup> half 26.0) (2 <sup>nd</sup> half 26.5)
Ordinary Income	44.1	33.9	56.2	59.0 (1 <sup>st</sup> half 31.5) (2 <sup>nd</sup> half 27.5)
Net Income	30.2	21.2	22.8	38.0 (1 <sup>st</sup> half 20.5) (2 <sup>nd</sup> half 17.5)
Exchange Rate [ US Dollar/Yen ] [ Euro/Yen ]	¥ 98.24 ¥ 129.84	¥ 93.04 ¥ 124.92	¥ 83.15 ¥ 117.57	¥ 84.00 ¥ 118.00

# 1-2. Comparisons with previous forecasts

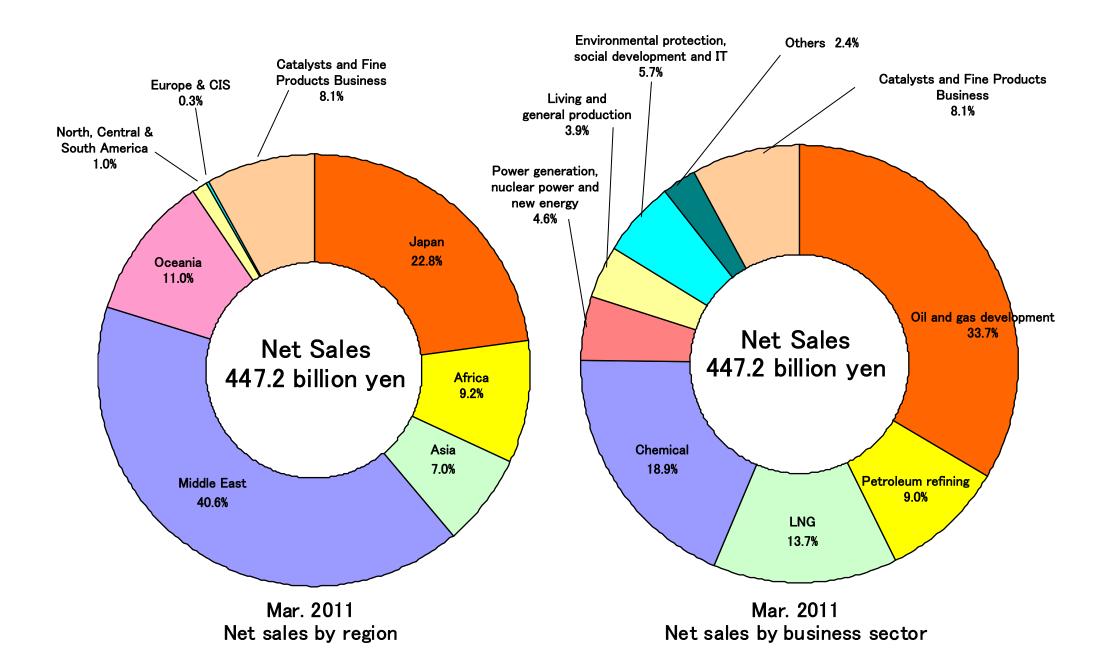
		Consolidated		Non-consolidated			
	Forecast (Jan. 2011)	Actual result (May 2011)	Difference	Forecast (Jan. 2011)	Actual result (May 2011)	Difference	
Net Sales	480.0	447.2	-32.7	390.0	359.5	-30.4	
Gross Profit	76.0	81.3	5.3	57.0	61.9	4.9	
Percentage of Gross Profit on Sales	15.8%	18.2%	2.4%	14.6%	17.2%	2.6%	
Selling, General and Administrative Expenses	19.0	17.8	-1.1	10.5	10.0	-0.4	
Operating Income	57.0	63.5	6.5	46.5	51.9	5.4	
Ordinary Income	57.0	63.3	6.3	50.0	56.2	6.2	
Net Income	23.5	25.4	1.9	20.5	22.8	2.3	
Exchange Rate [ US Dollar/Yen ]	¥ 84.00	¥ 83.15		¥ 84.00	¥ 83.15		
[ Euro/Yen ]	¥ 110.00	¥ 117.57		¥ 110.00	¥ 117.57		

# 1-3. Net sales by region

		Mar.	2008	Mar.	2009	Mar.	2010	Mar. 2011	
			Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
	Japan	175.9	31.9%	163.1	36.2%	139.5	33.7%	102.0	22.8%
Tot	Africa	21.4	3.9%	7.0	1.6%	30.5	7.4%	40.8	9.2%
al Engi and Ot	Asia other than Japan	95.1	17.3%	64.7	14.3%	28.1	6.8%	31.2	7.0%
neerin ther Bu	Middle East	212.9	38.6%	175.3	38.9%	141.3	34.1%	181.6	40.6%
Total Engineering Business and Other Business	Oceania	1.5	0.3%	1.1	0.3%	18.3	4.4%	49.3	11.0%
iess	North, Central & South America	1.2	0.2%	0.0	0.0%	18.4	4.5%	4.6	1.0%
	Europe & CIS	0.4	0.1%	0.0	0.0%	0.0	0.0%	1.3	0.3%
	Subtotal	508.7	92.3%	411.6	91.3%	376.4	90.9%	411.1	91.9%
	(incl. Total Engineering Business)	_	_	_	_	_	_	401.1	_
	(incl. Other Business)	_	_	_	_	-	_	9.9	_
	Catalysts & Fine Products Business	42.3	7.7%	39.2	8.7%	37.8	9.1%	36.0	8.1%
	Total	551.0	100%	450.9	100.0%	414.2	100.0%	447.2	100.0%

# 1-4. Net sales by business sector

		Mar. 2	2008	Mar. 2	2009	Mar. 2	2010	Mar. 2011	
			Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
	Oil and gas development	78.5	14.2%	51.3	11.4%	59.3	14.3%	150.6	33.7%
	Petroleum refining	131.1	23.8%	89.8	19.9%	110.5	26.7%	40.2	9.0%
Total E	LNG	89.6	16.3%	36.2	8.1%	42.4	10.2%	61.5	13.7%
ingines 1 Other	Chemical	122.2	22.2%	145.7	32.3%	111.2	26.9%	84.3	18.9%
Total Engineering Business and Other Business	Power generation, nuclear power and new energy	34.0	6.2%	25.2	5.6%	20.3	4.9%	20.8	4.6%
usiness	Living and general production	30.5	5.5%	35.7	7.9%	8.1	2.0%	17.2	3.9%
<b>3</b> 1	Environmental protection, social development and IT	18.1	3.3%	20.7	4.6%	16.4	4.0%	25.3	5.7%
	Others	4.4	0.8%	6.6	1.5%	7.8	1.9%	10.8	2.4%
	Subtotal	508.7	92.3%	411.6	91.3%	376.4	90.9%	411.1	91.9%
	(incl. Total Engineering Business)	_	_	_	_	_	_	401.1	_
	(incl. Other Business)		_	_	_	_		9.9	_
	Catalysts and Fine Products Business	42.3	7.7%	39.2	8.7%	37.8	9.1%	36.0	8.1%
	Total	551.0	100.0%	450.9	100.0%	414.2	100.0%	447.2	100.0%



## 1-5. Major projects contributing net sales (Total Engineering Business and Other Business)

Sales	¥411.1billion
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Japan	¥ 1 billion	12	Petroleum refining (4 jobs)  Chemical (1 job)  Living and general production (4 jobs)  Environmental protection, social development and IT (3 jobs)
¥ 102.0 billion	or more	projects	

Overseas	¥ 10 billion	8	Oil and gas development (4 jobs)  IGD Habshan 5 Proj. (UAE)  Manifa Proj. (Saudi Arabia)  Gassi Touil Gas Processing Proj. (Algeria)  Rhourde Nouss Proj. (Algeria)  LNG (2 jobs)  PNG LNG Proj. (Papua New Guinea)  Gorgon LNG Proj. (Australia)  Chemical (1 job)  NCP Proj. (Saudi Arabia)  Power generation, nuclear power and new energy  (1 job)
¥ 309.1 billion	or more	projects	
	¥3 billion or more	9 projects	Oil and gas development (1 job)  Petroleum refining (1 jobs)  LNG (3 jobs)  Donggi-Senoro LNG Proj. (Indonesia) and others  Chemical (1 job)  Power generation, nuclear power and new energy  (2 jobs)  Environmental protection, social development and IT (1 job)

# 2. Business Segment Information

	Mar.	2009	Mar.	2010	Mar	: 2011	Mar. 2012 (Forecast)			
	Net Sales	Operating Income	Net Sales	Operating Income	Net Sales	S Operating Income Net Sales Operation		Operating Income		
Total Engineering Business	411.6	50.6	364.8	39.3	401.1	57.6	500.0 (1 <sup>st</sup> half 247.0) (2 <sup>nd</sup> half 253.0)	58.0 (1 <sup>st</sup> half 28.8) (2 <sup>nd</sup> half 29.2)		
Catalysts and Fine Products Business	39.2	1.2	37.8	2.5	36.0	4.9	$40.0 \qquad \begin{array}{c} (1^{st} \text{ half} & 20.0) \\ (2^{nd} \text{ half} & 20.0) \end{array}$	5.5 (1 <sup>st</sup> half 2.5) (2 <sup>nd</sup> half 3.0)		
Subtotal	450.9	52.0	402.6	41.9	437.2	62.6	540.0 (1 <sup>st</sup> half 267.0) (2 <sup>nd</sup> half 273.0)	63.5 (1 <sup>st</sup> half 31.3) (2 <sup>nd</sup> half 32.2)		
Other Business	_	_	11.5	0.0	9.9	0.8	10.0 (1 <sup>st</sup> half 3.0) (2 <sup>nd</sup> half 7.0)	$0.5 \qquad \begin{array}{c} (1^{st} \text{half} & 0.2) \\ (2^{nd} \text{half} & 0.3) \end{array}$		
Total	_	_	414.2	41.9	447.2	63.5	550.0 (1 <sup>st</sup> half 270.0) (2 <sup>nd</sup> half 280.0)	64.0 (1 <sup>st</sup> half 31.5) (2 <sup>nd</sup> half 32.5)		

## 3. Financial Position as of March 31, 2011

## <Consolidated>

	Mar. 2008	Mar. 2009	Mar. 2010	Mar. 2011	Difference
Current Assets	324.6 (70%)	335.2 (70%)	283.5 (66%)	319.4 (68%)	35.9
Fixed Assets	142.1 (30%)	145.0 (30%)	146.6 (34%)	149.0 (32%)	2.4
Total Assets	466.7 (100%)	480.2 (100%)	430.1 (100%)	468.5 (100%)	38.3
Current Liabilities	217.3 (47%)	208.0 (43%)	137.7 (32%)	174.2 (37%)	36.5
Fixed Liabilities	41.8 (9%)	47.7 (10%)	46.3 (11%)	29.7 (6%)	-16.5
Total Net Assets	207.5 (44%)	224.4 (47%)	246.1 (57%)	264.4 (56%)	18.3
Total Liabilities and Net Assets	466.7 (100%)	480.2 (100%)	430.1 (100%)	468.5 (100%)	38.3

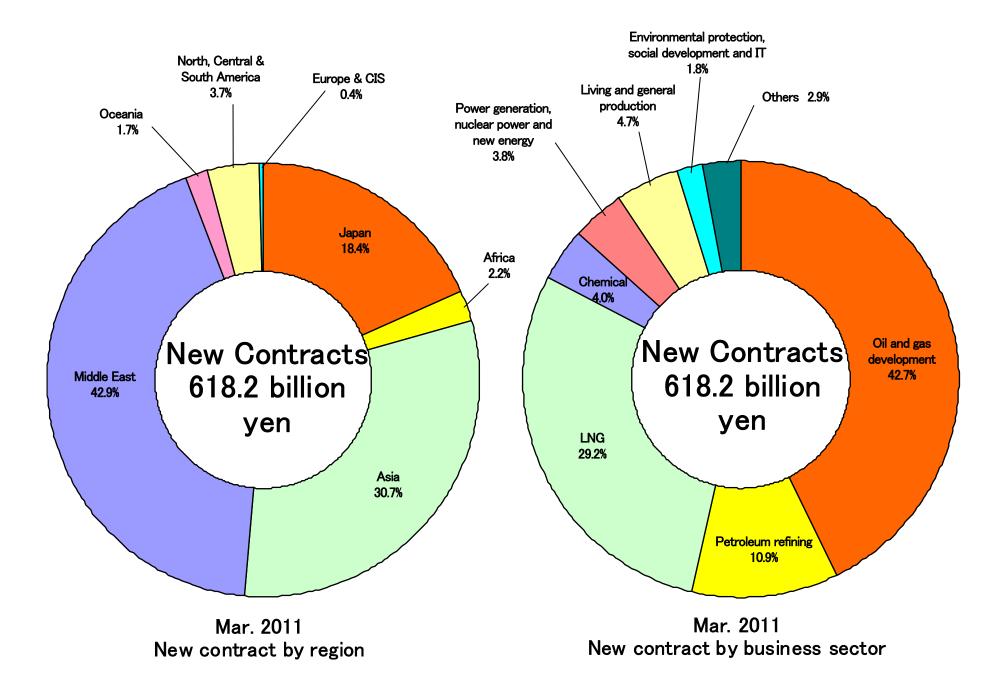
# 4. New Contracts and Outstanding Contracts (Total Engineering Business)

# 4-1. New contracts by region

	Mar. 2008		Mar.	2009	Mar.	2010	Mar. 2011	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Japan	135.7	33.7%	131.9	26.1%	88.6	12.1%	114.0	18.4%
Africa	7.5	1.9%	47.6	9.4%	134.1	18.3%	13.5	2.2%
Asia other than Japan	15.1	3.8%	14.3	2.8%	45.5	6.2%	189.6	30.7%
Middle East	232.0	57.7%	299.6	59.2%	228.9	31.2%	264.9	42.9%
Oceania	1.9	0.5%	12.4	2.5%	226.8	30.9%	10.6	1.7%
North, Central & South America	9.8	2.4%	0.0	0.0%	9.3	1.3%	23.1	3.7%
Europe and CIS	0.0	0.0%	0.0	0.0%	0.1	0.0%	2.3	0.4%
Total	402.3	100.0%	506.1	100.0%	733.5	100.0%	618.2	100%
(incl. Total Engineering Business)	_	_	_	_	_	_	608.2	
(incl. Other Business)	_	_	_	_	_	_	9.9	_

#### 4-2. New contracts by business sector

	Mar. 2008		Mar.	2009	Mar.	2010	Mar. 2011	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Oil and gas development	11.3	2.8%	268.8	53.1%	352.0	48.0%	264.0	42.7%
Petroleum refining	79.1	19.7%	50.8	10.1%	39.3	5.4%	67.1	10.9%
LNG	16.0	4.0%	31.2	6.2%	233.5	31.8%	180.0	29.2%
Chemical	243.9	60.6%	78.4	15.5%	25.4	3.5%	24.8	4.0%
Power generation, nuclear power and new energy	17.7	4.4%	20.3	4.0%	15.0	2.0%	23.5	3.8%
Living and general production	10.4	2.6%	6.7	1.3%	48.9	6.7%	29.2	4.7%
Environmental protection, social development and IT	19.2	4.8%	43.3	8.6%	11.0	1.5%	11.2	1.8%
Other	4.4	1.1%	6.1	1.2%	8.0	1.1%	17.9	2.9%
Total	402.3	100.0%	506.1	100.0%	733.5	100.0%	618.2	100%
(incl. Total Engineering Business)	_	_	_	_	_	_	608.2	_
(incl. Other Business)	_	_	_	_	_	_	9.9	_



## 4-3. Major contracts awarded

New contracts	¥ 618.2 billion
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	¥ 10 billion or more	2 projects	LNG (1 job) Living and general production (1 job)
Japan ¥ 114.0 billion	¥ 1 billion or more	10 projects	Petroleum refining (1 job) Chemical (1 job) Power generation, nuclear power and new energy (3 jobs) Living and general production (2 jobs) Environmental protection, social development and IT (3 jobs)

Overseas	¥ 10 billion or more	5 projects	Oil and gas development (2 jobs)  Petroleum refining (2 jobs)  LNG (1 job)  Donggi-Senoro LNG Proj. (Indonesia)
¥ 504.1	¥ 1 billion	9	Petroleum refining (2 jobs)  LNG (4 jobs)  Chemical (2 jobs)  Power generation, nuclear power and new energy  (1 job)
billion	or more	projects	

#### 4-4. Forecasts of new contracts

#### <Consolidated>

(Unit: Billions of Yen)

	Mar. 2008 (Actual result)	Mar. 2009 (Actual result)	Mar. 2010 (Actual result)	Mar. 2011 (Actual result)	Mar. 2012 (Forecast)
Japan	135.7	131.9	88.6	114.0	100.0 (1 <sup>st</sup> Half 50.0) (2 <sup>nd</sup> Half 50.0)
Overseas	266.5	374.1	644.9	504.1	450.0 (1 <sup>st</sup> Half 100.0) (2 <sup>nd</sup> Half 350.0)
Total	402.3	506.1	733.5	618.2	550.0 (1 <sup>st</sup> Half 150.0) (2 <sup>nd</sup> Half 400.0)

#### <Non-consolidated>

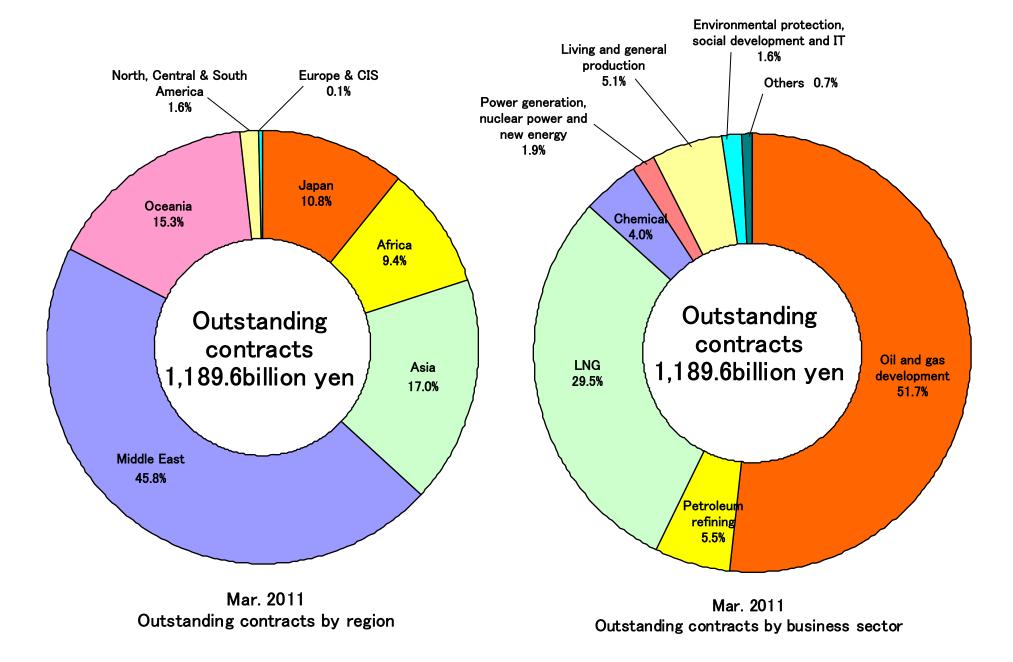
	Mar. 2008 (Actual result)	Mar. 2009 (Actual result)	Mar. 2010 (Actual result)	Mar. 2011 (Actual result)	Mar. 2012 (Forecast)
Japan	82.1	69.9	35.6	79.1	50.0 (1 <sup>st</sup> Half 25.0) (2 <sup>nd</sup> Half 25.0)
Overseas	266.5	370.6	639.8	490.0	450.0 (1 <sup>st</sup> Half 100.0) (2 <sup>nd</sup> Half 350.0)
Total	348.7	440.5	675.5	569.1	500.0 (1 <sup>st</sup> Half 125.0) (2 <sup>nd</sup> Half 375.0)

# 4-5. Outstanding contracts by region

	Mar. 2008		Mar.	2009	Mar.	2010	Mar. 2010	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Japan	199.6	31.6%	168.2	25.1%	117.2	11.9%	129.2	10.8%
Africa	2.1	0.3%	41.2	6.1%	138.9	14.1%	111.5	9.4%
Asia other than Japan	79.0	12.5%	28.1	4.2%	43.8	4.5%	2,02.2	17.0%
Middle East	338.8	53.5%	409.1	60.9%	461.2	47.0%	544.4	45.8%
Oceania	3.7	0.6%	15.2	2.3%	220.7	22.5%	181.9	15.3%
North, Central & South America	9.2	1.5%	9.2	1.4%	0.3	0.0%	18.8	1.6%
Europe and CIS	0.0	0.0%	0.0	0.0%	0.1	0.0%	1.1	0.1%
Total	632.8	100%	671.3	100.0%	982.5	100%	1,189.6	100%
(incl. Total Engineering Business)	_	_			980.6	_	1,187.7	_
(incl. Other Business)	_	_			1.9	_	1.8	_

# 4-6. Outstanding contracts by business sector

	Mar. 2008		Mar.	2009	09 Mar.		Mar. 2011	
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio
Oil and gas development	38.1	6.0%	227.7	33.9%	501.4	51.0%	614.7	51.7%
Petroleum refining	150.0	23.7%	111.0	16.4%	38.0	3.9%	64.9	5.5%
LNG	50.6	8.0%	44.9	6.7%	232.8	23.7%	351.4	29.5%
Chemical	304.9	48.2%	211.2	31.6%	106.9	10.9%	47.4	4.0%
Power generation, nuclear power and new energy	33.5	5.3%	27.6	4.1%	19.5	2.0%	22.2	1.9%
Living and general production	37.9	6.0%	9.0	1.4%	49.0	5.0%	61.0	5.1%
Environmental protection, social development and IT	16.4	2.6%	39.0	5.8%	33.5	3.4%	19.5	1.6%
Others	1.1	0.2%	0.6	0.1%	1.1	0.1%	8.2	0.7%
Total	632.8	100%	671.3	100.0%	982.5	100%	1,189.6	100%
(incl. Total Engineering Business)	_	_	<u> </u>	<u> </u>	980.6	_	1,187.7	_
(incl. Other Business)	_	_	_	_	1.9	_	1.8	_



# 4-7. Major outstanding contracts

Outstanding contracts ¥ 1,189.6
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	¥ 10 billion or more	2 projects	Petroleum refining (1 job) Environmental protection, social development and IT (1 job)
Japan ¥ 129.2 billion	¥ 1 billion or more	16 projects	Petroleum refining (3 jobs)  Chemical (1 job)  Power generation, nuclear power and new energy (3 jobs)  Living and general production (4 jobs)  Environmental protection, social development and IT (5 jobs)

Overseas ¥ 1,060.3 billion	¥ 30 billion or more	8 projects	Oil and gas development (4 jobs)  IGD Habshan 5 Proj. (UAE)  Manifa Proj. (Saudi Arabia)  Gassi Touil Gas Processing Proj. (Algeria) and Other  LNG (3 jobs)  Donggi-Senoro LNG Proj. (Indonesia)  PNG LNG Proj. (Papua New Guinea)  Gorgon LNG Proj. (Australia)  Chemical (1 job)  NCP Proj. (Saudi Arabia)
	¥ 10 billion or more	4 project	Oil and gas development (1 job)  Petroleum refining (2 jobs)  Living and general production (1 job)